CONTENTS

President's Letter .................................................................................................................. 1
Seattle District ......................................................................................................................... 2
Southern District .................................................................................................................... 3
Northern District .................................................................................................................... 4
Central District ...................................................................................................................... 5
Safety Services ....................................................................................................................... 6-7
Government Affairs ............................................................................................................... 8-9
AGC's BUILD PAC ............................................................................................................. 10-11
Construction Leadership Council ....................................................................................... 12-13
Group Retro .......................................................................................................................... 14
Labor ...................................................................................................................................... 14
The Year in Photos ................................................................................................................ 15
Build Washington Awards ................................................................................................... 16-17
AGC Education Foundation ............................................................................................... 18-19
New Members ...................................................................................................................... 20
Sponsors and Advertisers ..................................................................................................... 20
2017 Leadership .................................................................................................................... 21
AGC of Washington Mission and Values ........................................................................ 21
AGC of Washington Offices ............................................................................................... Back cover
AGC of Washington Offices ............................................................................................... Back cover
Fellow AGC Members:

It is with great pleasure and pride to report that 2017 has been a year of solid performance and significant accomplishments in every aspect of our member-led and member-driven organization. The following highlight some of 2017’s accomplishments:

SAFETY  Under the proactive leadership of Safety Director Mandi Kime and Safety-Committee Chair Brian Van, we continue to promote and enhance industry safety through our 300+ member Safety Team and our continuing collaborative relationship with the Departments of Labor Industries and Occupational Safety & Health.

GROUP RETRO  As a result of our members’ continued excellent safety performance and the expertise of Group Retro Director Lauren Gabbe and Retro Committee Chair Van Hardy, our Retro Group members received a record $52M in 2017 refunds.

LABOR RELATIONS  Our labor-negotiation committees, under the direction of Co-Labor Relations Directors Doug Peterson and Andrew Ledbetter and Labor Committee Chair Mike Tucci, are finalizing preparations for 2018 negotiations on behalf of our signatory members with the Carpenters, Cement Masons, Laborers, Operating Engineers and Teamsters.

GOVERNMENT AFFAIRS  AGC’s able lobbyists—Jerry Vanderwood, Christine Brewer and Michele Willms—together with Government Affairs Chair Ross Pouley had a challenging but, on balance, very successful 2017 on both offense and defense in state and local forums. A noteworthy groundbreaking accomplishment by this team was the enactment of the state’s first Career and Technical Education bill as a key part of AGC of Washington’s championing of workforce development in Washington.

CONSTRUCTION LEADERSHIP COUNCIL  This group of young construction professionals continues to grow, both in terms of the numbers of members—now more than 500—and the breadth of its professional-development programs and charitable undertakings under the able leadership of Andrew Ledbetter and CLC Chair Krissy Dreher.

FINANCIAL  AGC of Washington has experienced a banner year, financially, under the inspired leadership of our executive team and the steady hand of Controller Kelly Barber. We have been able to increase our financial reserves, fund future capital improvements, continue to provide significant financial and in-kind support for the AGC Education Foundation, more fully fund existing programs and underwrite new initiatives.

AGC of Washington faces some new and continuing challenges—workforce development, government-mandated project-labor agreements, diversity and inclusion, acceptable-workplace regulations and others—which we continue to address with resolution and vigor. Successfully addressing these challenges, as well as our existing programs, will continue to be a function of active member involvement.

When we took office, AGC of Washington’s 2017 leadership—First Vice President Frank Imhof, Second Vice President Paul Mayo, Secretary-Treasurer Dawn Stephens and I—promised to leave AGC of Washington better than we found it. Thanks to the unstinting time and effort devoted by member companies and their employees, and our stellar staff, we respectfully submit that we have fulfilled that promise!

Best wishes for a successful 2018, and thank you for your continuing support!

Jake Jacobson
Osborne Construction
2017 President, AGC of Washington

David D’Honldt
Executive Vice President
AGC of Washington
BREAKFAST MEETINGS KEEP MEMBERS INFORMED ON VITAL TOPICS

The Seattle District’s Members’ Breakfast series continued to keep members up-to-date on relevant and current topics. 2017 highlights included January’s Trends in Tall Buildings presentation by Bill Maibush, lead contributor to the Council on Tall Buildings and Urban Habitat, and previews of major projects such as WSDOT’s SR-509/167 Gateway Program and Sound Transit’s ST2 and ST3.

Our event at the Fred Hutchison Cancer Research Center (photo) was a member favorite, and included a memorable presentation on cancer-cure innovations and a tour of their world-class facilities.

JERRY DINNDORF RETIRES

Seattle District Manager Jerry Dinndorf retired in February after sixteen years of service to AGC and our members. Jerry made quite the mark during his tenure here; in fact, Jan. 10 was proclaimed Jerry Dinndorf Day in Seattle by the mayor’s office to commemorate Jerry’s retirement, announced at a meeting of the South Lake Union Community Council.

The event was attended by some 60 neighborhood stakeholders, including several past SLUCC board members, and was streamed live. We thank you for your dedicated service, Jerry!

FORE! OK, MAYBE FIVE...

AGC members enjoyed a marvelous day out on the links as our annual Seattle District Golf Tournament took place at Woodinville’s Bear Creek Country Club on May 22. Sponsored once again by Oles Morrison, the event was fully attended, the weather was perfect, and all enjoyed the post-tourney dinner and awards ceremony.

BLUE ANGELS CRUISE RETURNS TO SEATTLE

After a four-year hiatus, the AGC Blue Angels Cruise event returned to Seattle in high style. Aside from some smoky skies, the day was beautiful, and a sold-out group of approximately 80 enjoyed the four-hour cruise, Lake Washington scenery and, of course, the breathtaking aerial acrobatics of the Navy’s Blue Angels. Thanks to sponsors Berntson Porter & Company and Harbor Pacific Contractors (beverages) for making it possible. Stay tuned—we’ll be doing it again on Aug. 3, 2018!

QUARTERLY SOCIALS

This year, the Seattle District established a Quarterly Social as a new evening networking event. Sponsored by Oldcastle Precast and held at Lucia Italian Kitchen in Greenlake, September’s inaugural event featured food, beverages and door prizes, making for an entertaining evening for all. Our Quarterly Socials are held at different locations across the Seattle District.

AGC CREATES ACCEPTABLE WORKSITES TASKFORCE

To support the City of Seattle’s Priority Hire program and its community workforce goals, “acceptable worksites” contract provisions were included this year in city-issued contracts to improve apprenticeship graduation rates among women and people of color, and to ensure appropriate behavior on all city project sites. To monitor the city’s program and encourage similar programs in other agencies, AGC formed the Acceptable Worksites Taskforce which will strive to fulfill the AGC’s goal to strengthen agency relationships and work in partnership to reduce unacceptable behavior on jobsites. As policy develops at King County, Port of Seattle, Sound Transit and WSDOT, AGC will engage with agencies to establish the most effective role for contractors in this kind of workplace safety.

HOLIDAY OPEN HOUSE AND PUBLIC-OFFICIALS RECEPTION

December’s year-end event attracted a good group of public officials and gave AGC members an opportunity to build on existing relationships and make new ones. This year, the Seattle District’s Local Government Affairs Committee vetted over 25 candidates for local offices, and supported 14 in their campaigns for election. Among those who received BUILD PAC support was Seattle’s new Mayor Jenny Durkan, whose administration was welcomed during the evening’s presentation. Special thanks to AGC members who participated in the LGAC this year and helped to establish positive relationships with candidates and officials from the City of Seattle, the Port of Seattle, King County and Snohomish County.
AGC LEADS THE WAY FOR EMPLOYMENT/APPRENTICESHIP PROGRAM

The City of Tacoma introduced priority-hire changes to the Local Employment and Apprenticeship Program (LEAP). AGC members and staff have taken a deep dive into the proposed changes and have been providing input to the City. AGC has led the way for the business community in this year-long battle.

MOVING FORWARD ON WORKFORCE DEVELOPMENT

Workforce development has been the #1 issue at AGC in recent years, and now the City of Tacoma has recognized the challenge faced by construction employers. In March, the City brought together construction employers, educators and workforce-development organizations, as well as AGC, at their Tacoma Works Summit to identify what jobs will be available in the future and what actions are needed to prepare the workforce entering those occupations.

PROOF-POSITIVE: HELPING TO ELECT CONSTRUCTION-FRIENDLY CANDIDATES

Also in March, the Southern District filled the room at Tacoma Country and Golf Club to hear from newly elected Pierce County Executive Bruce Dammeier. It’s been sixteen years since a Republican has held the position of Pierce County Executive. AGC’s BUILD PAC supported Dammeier in a big way in the November 2016 election when he captured 52% of the vote. Bruce spoke to AGC members about his conservative approach to government and how he will work to bring reforms to county government.

PREVIEW OF UPCOMING AREA SCHOOL-PROJECT OPPORTUNITIES

Over $400M in local school projects were previewed at the September Southern District dinner meeting. The Tacoma and Puyallup school districts will build ten new elementary schools and one new middle school in the next few years. Representatives from both districts joined us to preview the projects and discuss small-works projects as well, in what promises to be their most aggressive construction schedule in decades.

WORKFORCE-SHORTAGE: A CLOSER LOOK

The on-going workforce shortage was examined at the Southern District’s October dinner meeting. Our industry’s biggest challenge is still the shortage of craft workers, and forecasts indicate that it is only going to get worse. How do we get qualified workers into the pipeline to meet construction demand? What role do employers play in training the next generation of craft workers? Workforce-development expert Melinda Nichols (photo) was on-hand to share her insight from over 38 years of experience in working directly with construction-industry training programs.

GOOD NEWS ON THE PLA FRONT

In November, the Southern District enjoyed some good local news amid a sea of recent bad news on government-mandated project labor agreements (PLAs) in 2017. The Navy had been contemplating a government-mandated PLA on a very large pier project at the Bangor submarine base in Kitsap County. AGC submitted a six-page letter in opposition and, in November, the Navy responded by saying that they will not be pursuing a PLA on the project. AGC has opposed PLAs for decades, and this was a big win.

ONE-ON-ONE WITH L&I

In February, the Southern District heard from the Department of Labor and Industries’ Director Joel Sacks. Joel’s agency affects construction-industry businesses more than any other public agency. Accordingly, AGC wanted members to get some quality face time with the leader of this agency. Release of retention was the number-one issue for contractors that night.

STUMPING FOR EDUCATION AND CONSTRUCTION

AGC actively supported increasing overall emphasis on education in the Washington State Legislature—including new laws to reduce class sizes in K-3 grades—offering good news not only to school children and parents, but to contractors who build schools as well. Final supplemental budgets included $200M in additional funds for school construction.
FOOTBALL, SAFETY COME TOGETHER

The Northern District’s outstanding safety community gathered again for a quarterly Safety Lunch to share best practices. It was a great time to celebrate AGC members’ commitment to safety with a football theme.

ENGAGED AND INFORMED

Birch Equipment’s Sarah Rothenbuhler and Cara Buckingham join Kathryn Blair of IMCO at the AGC Federal Facilities Construction Outlook event, Nov. 1 in Lynnwood. It was a great day of hearing more about upcoming federal construction projects and getting some keen insight into the area’s anticipated economic climate.

TIGERS ON THE GOLF COURSE

AGC joined with the northwest chapter of the AIA on our second-annual golf tournament to support scholarships for local students. The Tiger Construction team (photo) didn’t take first place in golf, but they definitely scored some huge fun points!

ALL THE WAY TO THE TOP

The ladies participating in the 2017 AGC/Ashbaugh Beal Women-in-Construction hike enjoyed stunning views from the top of Poo Poo Point near Issaquah. This popular and growing event brings together many talented women in the industry for a casual and invigorating day of networking and fresh air.

ANOTHER SUCCESSFUL RETRO YEAR

AGC’s largest combined group-retro annual refund, exceeding $50M, was celebrated with AGC Northern district representatives. At our annual Retro meeting, members receive recognition for their safety and return-to-work efforts both in their refund performance and achievement of low EMRs (experience-modification rates).

CONNECTING MEMBERS TO PROJECTS

AGC was pleased to host Dawson Construction’s Sehome High School project team at one of the many district events held throughout the year. The event also served as an outreach to W/DBE subcontractors to encourage them to learn more about, and bid on, the project.

LOBBY DAY CONNECTS WITH LEGISLATORS

It was another successful AGC Lobby Day for the Northern District, as members made their way to Olympia to connect with legislators on vital industry issues. It was great to have Savannah Phillips join us for her inaugural visit to “The Hill.” And a big thank-you goes to Frank Imhof of IMCO General Construction and John Huntley of Mills Electric for the first-class ride.

PLANNING THE NEXT BIG SAFETY EVENT

The Northern District is fortunate to have a strong group of safety professionals who are everyday leaders for their companies and our industry. They love to gather for lunch on a regular basis to chat about how to improve their safety programs and help others to improve as well—and AGC is happy to support their efforts!
CENTRAL DISTRICT

TRAINING PROGRAM HELPS KEEP FOREMEN SHARP

The Central District offered AGC’s Foreman Training Program (FTP) in January over the course of two afternoons. This course is geared specifically to the needs of early-career foremen, but is also ideal for the seasoned lead person or new foreman looking to become a strong leader and effective manager of people, safety, time, equipment and materials. When applied, the course’s field-tested means and methods help ensure the success of motivated tradesmen.

COFFEE WITH THE COMMISS

The Central District hosted Yakima County Commissioner Mike Leita and Public Services Director Vern Redifer in February for an update to members on the latest developments in county planning and permitting issues. Both speakers took questions regarding areas for improvement within the county. A follow-up event in October updated us on top issues, such as hiring of new county office staff and the latest on how the Hirst decision would be affecting the county.

LEES BRINGS INSIGHTS TO OPEN-SHOP LEGISLATIVE BRIEFING AND RECEPTION

The Central District hosted a legislative update and reception in March at the Yakima Elks Golf Club. Open-Shop Committee member Judd Lees also gave an encore of his presentation at the 2017 AGC Annual Convention, providing an overview of labor-law issues and opportunities ahead for contractors under the Trump administration. Lees has nearly 40 years of experience in representing open-shop contractors, and his insights and perspectives were very enlightening.

KEEPING CURRENT WITH STATE EMPLOYMENT, LIEN LAWS

The legal aspects of the construction industry are imperative for firms to be up-to-date on. We were pleased to have Kristin Ferrera and Rita Lovett, from JDSA Law, with us in April, presenting their 2017 Employment-Law Update to Central District members in Wenatchee. The Central District also hosted an update on lien and bond-claim laws in May to help industry members understand and clarify current lien and bond-claim rights and obligations.

20 YEARS AND COUNTING FOR THE CENTRAL DISTRICT GOLF TOUENY

The 20th-annual Central District Golf Tournament took place once again in June at Yakima’s Apple Tree Golf Resort. A full field of golfers (and yes, some non-golfers!) enjoyed a great day of golfing, food and fun under sunny skies. Returning once again by popular demand was world long-drive championship finalist, Troy Teal (photo), helping members with their drives on the 18th hole.

EMRs DEMYSTIFIED

Central District members gathered once again in both Yakima and Wenatchee in October to get the latest information on their EMRs (experience modification rates). Firms received their proposed 2018 EMRs and brushed-up on how rates are calculated, how to read rate notices, and when and how to protest their rates, which AGC can do for members. (Industry averages are calculated each year to set an across-the-board standard of 1.0, so any firm with an EMR under that point is, by definition, better than average.) We also shared best practices to completing Report of Accident forms on-line, communicating with workers, investigating claims, how to address red flags and more.

KEEPING OUR DISTRICT SAFE

The Central District continued to help keep construction safety at the forefront of members’ minds this year, with a regular offering of Safety Forums in both Yakima and Wenatchee, as well as our “main event” for the year, our Safe Summer Social. Not only are these events consistently among the best-attended events we offer—which speaks volumes about our members’ commitment to safety—but they are of course another outstanding networking event for all of our members, helping to keep them connected and up-to-date on the latest news and developments in the area.
SAFETY TRAINING FOR THE FOCUS-FOUR HAZARDS IN CONSTRUCTION SEMINAR

Construction workers make up approximately 4% of the country’s work force, but account for nearly 20% of all job-related fatalities each year. The industry’s “focus-four hazards” continue to account for the greatest number of preventable fatalities and serious injuries in the construction industry. AGC of America offered this one-day training program based on OSHA standards and best practices to respond to the need for quality training within the industry.

2017 CONSTRUCTION-SAFETY DAY

AGC Safety Services Director Mandi Kime was one of the Construction Safety Day speakers on leadership and safety culture, with a repeated session serving a total of 115 attendees. The event was held at the Washington State Fairgrunds in Puyallup, with over 500 people attending.

SUICIDE PREVENTION IN CONSTRUCTION

Did you know that the AEC (architecture, engineering and construction) industry has six times the national average suicide rate? We do, and it is a growing concern. AGC was proud to partner in October with industry partners CFMA, Lakeside Industries and the Operators Local 302 to host this suicide-prevention training summit. Over 100 attendees, ten vendors and several speakers untied for a day to talk about this difficult topic and to commit to taking action on this issue. AGC has several resources available for members’ use, with personnel available to elevate this conversation and embrace workforces from a total worker-health and safety perspective.

2017 SAFETY TEAM GOLF TOURNAMENT

AGC’s annual Safety Team golf tournament once again took over High Cedars Golf Course in Orting for a great day of golf. All player spots once again sold-out quickly, and we look forward to doing it all again in 2018!

SAFETY TEAM MEANS SAFETY EXCELLENCE

AGC of Washington updates its Safety Team membership roster each quarter and, of course, not everyone qualifies for membership. 296 outstanding companies made the grade for our latest AGC Safety Team list, which is always viewable on the AGC of Washington website. Congratulations to all; keep up the good work!

NATIONAL FALL-PREVENTION/ SAFETY STAND-DOWN WEEK

The National Safety Stand-Down, held this year from May 8 to 12, is a voluntary event across the nation that engages industry employers to stop work on their projects and talk with their employees about fall hazards and accident prevention. Participating companies decide on their own how to participate and what to cover. All participants can get public recognition, an official Certificate of Participation, and an opportunity to receive free smartphone lanyards for their crews.

SAFETY EXCELLENCE AWARDS RECOGNIZE OUTSTANDING PERFORMANCE

Centennial Contractors Enterprises walked away with the Grand Award for Safety Excellence at this year’s AGC of Washington Build Washington Awards, held in May at Seattle’s Museum of Flight. Scott Kubiszewski (photo) of Swinerton Builders was presented with the Brian Salzgiver Safety Professional of the Year award. Our hardhats are off to these safety standouts! (Find a complete listing of this year’s Safety Excellence Award winners on page 16.)

GOVERNOR’S SAFETY CONFERENCE

More than 1,000 attendees heard AGC Safety Services Director Mandi Kime give three presentations at this year’s annual Governor’s Safety Conference, held in September at the Tacoma Convention Center. Sessions included Social Media and Safety Culture (how to use social media to impact your organization’s safety culture and communication practices; a panel discussion on L&I inspections (The Good, The Bad, and How to Make the Best of It?) and Safety Leadership and Personal Development by AGC’s own Mandi Kime (the highest-attended session of the whole conference!).
SAFETY SERVICES

TRESPASSERS ON WORKSITES, TOWER CRANES
AGC alerted members this spring to a situation in the greater Seattle area regarding a pattern of trespassing on area job sites. An internet video channel was regularly depicting a group of young people accessing job sites after hours, and even during the day, climbing cranes and structures under construction to get video of themselves hanging precariously at heights to post online. AGC shared this as a reminder to all members to do a thorough job of securing job sites after hours and keeping an eye on them during the day.

HOW “ACCEPTABLE” ARE AGC-MEMBER WORKSITES?
Now that Acceptable Worksites language has been added to the City of Seattle’s General Special Provisions, AGC conducted a survey to measure the job site environment and how complaints of all types are handled and resolved for employees. The Acceptable Worksites program was developed in response to recent national studies that showed how women and minorities experience the construction job site—but are workers’ experiences in the Pacific Northwest better or worse? Results of the AGC survey will help us find out.

AGC SAFETY TEAM: THE CREAM OF THE CROP
AGC Safety Team members are companies doing the right things for the right reasons. These contractors put a “Culture of Care” at the forefront of their mission and carry it through with action, and voluntarily submit to a comprehensive safety audit annually by AGC Safety Services staff; their safety policies as well as their job sites are evaluated against our checklist that details 200 criteria, which range from basic written safety policies to execution of these plans on the job site and everything in between.

Through this vetting process, AGC has garnered a reputation for being an industry leader in safety and health. AGC Safety Team members in good standing qualify for focused inspections within the Department of Labor and Industries’ (DOSH) jurisdiction. On average, Safety Team members enjoy experience-modification ratings (EMRs) and injury rates that are roughly 25-30% below industry average.

“AGC’s Safety Team has helped us not only re-write, but develop and implement our safety program. Thanks to AGC, we now realize that a safety plan isn’t just something that you develop and then leave on a shelf. And thanks to the AGC Safety Team, our safety program has now become part of our Company Culture.”

— Richard Sevigny, RJS Construction

For more information on AGC’s Safety Team program, contact Director of Safety Mandi Kime at mkime@agcwa.com, or visit www.agcwa.com/safety-services.

SILICA COMPETENT-PERSON TRAINING
AGC Safety Services held a number of scheduled courses to assist members in understanding and meeting compliance requirements with new silica standards. The first, held in November in Seattle, was well-attended by 30 people. Additional silica-training events are planned in all AGC of Washington districts in early 2018, to be presented by AGC member Integrity Safety Services.

RIGHT DOWN OUR ALLEY
Who says safety people don’t know how to have a good time? A number of members of the AGC Safety Team and Safety Services staff kicked-off their work boots and donned some oh-so-stylish bowling shoes at Safety Bowling Night in December. Held at Uncle Buck’s Fish Bowl & Grill at the Tacoma Bass Pro Shops store, the night included lane and shoe rental, pizza buffet, prize raffle and plenty of fun. This free event for AGC members was well-attended, and a splendid time was had by all—and it should go without saying that there were no injuries!

SAFETY FORUMS KEEP MEMBERS IN THE LOOP
Safety Forums were held monthly throughout the chapter to help keep members up-to-date on the latest safety and health developments in the construction industry. The entire Safety Forum schedule is posted on the AGC website’s Safety Services page and, of course, Safety Forums are well-publicized in all district newsletters as well.
GOVERNMENT AFFAIRS

ADVOCATING FOR CONSTRUCTION ON MANY FRONTS
The achievements and activities described on these pages appropriately fall under the Government Affairs category, with scores of AGC members and multiple committees involved in these efforts: The Government Affairs Committee analyzes legislation and influences legislation; the Environment Committee works on regulatory matters and liaises with DOE; the Legal Affairs Committee serves as watchdog on judicial matters; the Public Works Committee has many joint projects with WSDOT; and AGC’s BUILD PAC works to elect business-friendly policymakers.

AGC WORKS TO STEM LABOR SHORTAGE
Responding to surveys showing that the workforce shortage is a top priority, AGC worked on many fronts in 2017. AGC’s Government Affairs Committee, chaired by Ross Pouley (AECOM), backed successful legislation that created a career-awareness matching-grant program. AGC Immediate Past President Nancy Munro (MidMountain Contractors) testified in favor of the bill, SB 5713. Also, Bob Adams (Guy F. Atkinson) testified on behalf of increased funding for Career Technical Education (CTE) programs. AGC co-sponsored the CTE Showcase of Skills event on Olympia’s capitol campus where students showed off their skills and built “tiny house” shelters (photo) provided to the Low-Income Housing Institute in Seattle.

RETAINAGE RELEASE DELAYS CUT IN HALF
AGC worked with key legislators to pressure the Department of Labor and Industries to reduce the amount of time the department had been taking to complete its retainage-release process. As a result, L&I reduced the average time to issue the certificate-of,retainage release from 110 to 45 days. L&I also cut the backlog of contracts needing review from 1,100 to 300—the lowest number since 2009. “This is a significant improvement,” said AGC Chief Lobbyist Jerry Vander-Wood. “We’re pleased that L&I took seriously the concerns raised by our contractors about the onerous amount of time it’s been taking to get retainage released.”

DOE DRAWS SOILS RULE AFTER AGC PROTESTS
AGC Environment Committee members worked with allies to alter the Department of Ecology’s proposed soils-handling rules. Carter Rohrbough (Granite, photo) and Jimmy Blais (Stoneway Concrete) attended a March hearing in Olympia to demonstrate how the DOE’s draft rule could increase costs up to 10% because it would mean hauling usable soils to far-off landfills. Connie Sue Martin (Schwabe) met with DOE rule drafters to explain that the draft rule may cause a contractor to unwittingly become subject to solid-waste landfill rules. As a result of industry’s input, DOE withdrew the draft and is preparing a more workable version.

AGC LAUNCHES DIVERSITY TASK FORCE
AGC kicked off 2017 with the launch of the our Diversity Task Force. The task force was assembled to demonstrate and strengthen AGC’s commitment to support small business members and to better interact with agencies as they develop and manage their own diversity programs and goals. The Diversity Task Force seeks to connect DBE, WBE and similar contractors with AGC members, providing a forum to develop and expand mutual networking opportunities. Through the work of the task force, AGC is better situated to considering diversity in making decisions.

LEGAL AFFAIRS COMMITTEE WEIGHS IN ON CONSTRUCTION CASES
AGC’s Legal Affairs Committee provides important industry advocacy on many fronts. In 2017, the committee, led by Chair Lindsay Watkins (photo, Ahlers and Cressman), spearheaded the AGC’s involvement in a Court of Appeals case seeking to uphold a new law that prevents counties from gaining an unfair home-court advantage over contractors in disputes, and to more fairly establish the work-relatedness of occupational diseases. Plus, the committee provided valuable input on key legislative matters, such as the Mike M. Johnson challenge and recent court decisions that shift risks from owners to contractors.

APPEAL LEADS TO STORMWATER-PERMIT IMPROVEMENTS
AGC and allies achieved a significant regulatory victory when, in March, the Department of Ecology issued a revised construction stormwater general permit that included several changes sought by AGC. AGC and industry partners appealed DOE’s original permit and, as a result, DOE reissued the permit with improvements to dust control, pH-sampling requirements, concrete-washout sections and more. “This is the first time in litigating Ecology’s general permits since 1995 that I have seen Ecology agree to permit modifications without an adverse ruling from the Pollution Control Hearings Board,” said James Tupper (Tupper, Mack, Wells) who managed the appeal.
GOVERNMENT AFFAIRS

AGC’S BUILD PAC GROWS IN INFLUENCE

There are 622 political-action committees in Washington State as listed by the Public Disclosure Commission. Of these, AGC’s BUILD PAC is #8 in terms of funds raised in 2017. As recently as 2014, AGC’s BUILD PAC ranked only #19. This improvement is due to a tactical and effective effort on behalf of the PAC’s Senior Council, chaired by Brett Ferullo of Northwest Construction. In 2017, AGC’s BUILD PAC made strategic investments in several races even though it was an “off year” for elections. BUILD PAC boosted candidates at the city, port, county and legislative levels.

AGC MEMBERS DISPLAY INFLUENCE IN OLYMPIA

Two dozen AGC members traveled to Olympia in March to help promote AGC’s legislative agenda. On AGC’s Lobby Day, members met with 39 legislators to discuss several of AGC’s high-priority issues, including workforce shortages, business regulations and taxes. Members also delivered Majority Caucus members’ legislative matters in many ways, including testifying at hearings, meeting with agency heads, meeting one-on-one with legislators, sending emails to policymakers and more.

PUSHING TAX REFORM IN CONGRESS

AGC works to enact construction-friendly policies at the local, state and federal levels. In September, AGC officers traveled to Washington, DC to meet with members of the Washington State congressional delegation. AGC advocated for reduced tax rates on corporations and pass-through entities, and to raise the small-contractor exemption. AGC also lobbied for a ban on government-mandated, government-negotiated project-labor agreements, and for greater support for career and technical education.

CUTTING COSTS: L&I REDUCES WORKERS’-COMP RATES

After years of pursuing common-sense legislative reforms—as well as progressive safety improvements on jobsites—AGC applauded L&I’s September announcement of decreased workers’-compensation rates. The average amount that employers pay for workers’-comp insurance in Washington will drop 2.5 percent in 2018. For specific construction classifications, proposed rates range from a one-percent increase to a 15-percent decrease. AGC believes the rates could be even lower by increased administrative efficiencies, eliminating the age requirement for claim settlements, and establishing a fair and accurate time-loss rate calculation.

AGC HELPS KEEP LID ON TAXES

Facing a Supreme Court mandate to significantly increase education spending, the Washington State Legislature considered a 20 percent B&O tax surcharge and a new capital-gains tax to raise revenue. AGC Government Affairs Committee member Jaci Hayden of Flatiron Construction testified at a legislative hearing in April against these proposals. “The Legislature could better harness the revenue-generating power of the construction industry by creating economic and regulatory conditions that promote construction, as opposed to simply increasing the cost of construction with this tax increase,” Hayden told legislators, who ultimately turned down these measures.

MITIGATING THE EFFECTS OF NEW MANDATES

When voters passed a ballot initiative mandating that employers provide paid sick leave to all employees, AGC sprung into action to make sure that rules implementing the law were flexible and addressed construction-industry practices. For example, the rule clarifies that many existing PTO programs can meet the law’s requirements, and it carries a definition of “normal wage” that takes into account prevailing-wage situations. Meanwhile, AGC helped negotiate a new paid family-leave measure, which passed the Legislature but with elements that make it far more achievable for employers than what was originally proposed, such as cost-sharing with workers.
As contractors, we are well aware that elections have consequences for our businesses – and AGC’s BUILD PAC is your vehicle to help elect construction-friendly policymakers.

Although we had some victories this year, we also experienced a setback as our candidate in the 45th District special-election Senate race was defeated, thereby ending the Majority Coalition Caucus’ control of that body. This is a major change in circumstances that could impact all of our businesses. Measures that previously had no chance of passage suddenly have new life. Just a few examples of proposals that we will have to battle in 2018 and beyond include:

• Capital-gains taxes: Even though the state constitution precludes income taxes, many are determined to implement a capital-gains tax, if only to force yet one more court test.
• Low-carbon fuel standard: This once-discarded idea is back. It would significantly increase the price of gas, which would reduce transportation-funding revenues.
• Excessive environmental regulations: The Majority Coalition Caucus had effectively controlled the purse strings for the Department of Ecology regulators; now we expect DOE to overreach.
• PAC regulations: Legislators will attempt to diminish resources to business PACs such as ours.

The bright side is that the State House and State Senate are each now working with the slimmest of majorities – meaning that 2018 will once again be a year of opportunity, as control for both bodies will be up for grabs.

AGC’s BUILD PAC is well-prepared to have an impact in what will be a year of high-stakes elections, thanks to the generosity of our contributors. As recently as 2014, AGC’s BUILD PAC was ranked as the 19th-largest PAC in terms of contributions, according to the Public Disclosure Commission; now, we are the 8th-largest. That is very admirable growth, but we know there is much room to grow: in 2017, we raised about $242,000, whereas other business PACs raised much more (realtors: $1.2M, Sno/King Masterbuilders: $505K), as did the WEA ($1.4M) and trial attorneys ($334K).

With the guidance of the PAC’s Senior Council members listed on this page, we will make wise use of our increasing investments by supporting smart and business-friendy candidates who will work to expand construction markets and reduce business costs. The Council appreciates the help of the many AGC members who take the time to interview candidates and make recommendations for support.

I want to thank all those who contributed to AGC’s BUILD PAC in a variety of ways: through our AGC “dues-checkoff” process, during our Annual Convention Dessert Dash fundraiser, by participating in golf tournaments that support the PAC. I particularly want to thank those listed on these pages who have made significant voluntary contributions to the PAC—especially Osborne Construction, recipient of our 2017 Leader of the PAC award for its generosity.

Brett Ferullo
CEO, Northwest Construction
Chairman, AGC’s BUILD PAC Senior Council
WE THANK THESE GENEROUS SUPPORTERS OF AGC’S BUILD PAC IN 2017.

$2,500 or more
IMCO General Construction, Inc.
Korsmo Construction
Lydig Construction
MidMountain Contractors, Inc.
Mountain States Construction Company
Osborne Construction Company

$2,000 to $2,499
Brett Ferullo
Ferguson Construction
Lease Crutcher Lewis
Ness & Campbell Crane, Inc.
Northwest Cascade, Inc.

$1,000 to $1,999
Abbott Construction
Absher Construction Company
Ashbaugh Beal
BNBuilders, Inc.
Charter Construction, Inc.
Colacurcio Brothers, Inc.
Compass General Construction, LLC
Concord Construction
Contrack Watts, Inc.
Dawson Construction, Inc.
Exel Pacific, Inc.
Faber Construction Corp
Fisher Construction Group
Flatiron Constructors, Inc.
GLY Construction
Greenberry Industrial, LLC
Hensel Phelps
Hos Bros Construction, Inc.
Howard S. Wright Construction
John Ahlers
Joseph S. Simmons Construction, Inc.
KLB Construction, Inc.
Lakeside Industries
Landed Gentry Development, Inc.
Lincoln Construction, Inc.
Lloyd Enterprises, Inc.
Manson Construction
Matthew Osborne
Max J. Kuney Company
Miles Resources
Mountain Construction, Inc.
Northwest Construction

$500 to $999
Oles Morrison Rinker & Baker LLP
Pease Construction, Inc.
Pipkin Construction
Poe Construction, Inc.
Quiggy Bros., Inc.
Robert Reller
RV Associates, Inc.
Ryan General Contractors, Inc.
Selland Construction, Inc.
Sellen Construction
Shimmick Construction Company, Inc.
Stacy And Witbeck, Inc.
Teknon Corporation
Tiger Construction
Turnista Construction, LLC
Unimark Construction Group
Walsh Construction Company
Washington Patriot Construction
Waste Management

$500 to $999
Acme Concrete Paving, Inc.
Active Construction, Inc.
American Construction Company, Inc.
Andersen Construction Company, Inc.
Artisan, Inc.
Bayley Construction
Belfor USA Group
Berntson Porter & Company, PLLC
CalPortland
Ceccanti, Inc.
Centennial Contractors Enterprises
Cobra Construction Company
Columbia River Steel & Construction
Credo Construction, Inc.
Dickson Company
Dragados USA, Inc.
Edifice Construction
F.S. & G.S. Services, Inc.
Flatiron West, Inc.
Foushee & Associates, Inc.
Franklin Pacific Construction Group
Goodfellow Brothers, Inc.
Granite Construction Company
Greg Primm
Grund & Company, Inc.
Guy F. Atkinson Construction, LLC
Hamilton Construction Company
Harbor Pacific Contractors, Inc.
HUB International Northwest, LLC
Icon Materials, Inc.
Interstate Construction Group, Inc.
Interwest Construction
Jones & Roberts Company
Jr. Hayes Corporation
JTM Construction
Kiewit Infrastructure West Company
Mark Lewis
Merit Construction Northwest
Natt McDougall Company
Norm Haugen
Pacific Pile & Marine, LP
Pape Group
Parker Smith & Feek
PCL Construction Services, Inc.
Pease & Sons, Inc.
Pellico Construction, Inc.
Phoenix Industrial, Inc.
Prime Electric, Inc.
Propel Insurance
Ram Construction General Contractors
Roger Hickel Contracting, Inc.
Scarsella Bros., Inc.
Schwiesow Construction, Inc.
SCI Infrastructure, LLC
Skanska USA Civil Northwest Inc.
SNC-Lavalin Constructors, Inc.
Star Rentals
Stephanie Derke
Swinerton Builders
Systems West, LLC
Titan Electric, Inc.
Tri-Ply Construction, LLC
Triton Marine Construction Corp.
Tucci & Sons, Inc.
Turner Construction Company
Universal Refrigeration, Inc.
VECA Electric
Venture General Contracting
W. G. Clark Construction Company, Inc.
The Walsh Group
Wayne’s Roofing, Inc.
Western Pacific Crane and Equipment
Western Ranch Buildings, LLC
Westmark Construction, Inc.
Wilcox Construction, Inc.
Wiseman Utilities, Inc.
CONSTRUCTION LEADERSHIP COUNCIL

MCKINSTRY’S DREHER STEERS CLC SHIP TOWARD SUCCESS

AGC’s Construction Leadership Council welcomed its new Steering Committee in January which, with help from Chair Krissy Dreher, successfully developed a selection of well-attended events centered on education, professional development and networking. CLS enjoyed increased registration and involvement across all events in 2017, including our philanthropic causes.

Thank you to these 2017 Steering Committee members!
- Krissy Dreher (Chair) / McKinstry
- Shannon Benya / Turner Construction
- Jeff Christianson / Excel Pacific
- Sarah Cox / Dorsey & Whitney
- JB Gibson / Sellen
- Jaci Hayden / Flatiron
- Jarrett Haynes / Howard S. Wright
- Brett Himes / IMCO General Construction
- Patrick McQueen / Lease Crutcher Lewis
- Josiah Mool / Skanska
- Ashley Praetorius / GLY
- Melia Preedy / Oles Morrison
- John Schmidt / Ceco Concrete Construction
- Adrienne Woods / AGC Education Foundation

CLC’S “BIG EVENT” REVEALS NEW MISSION, NEW LOOK

CLC went big on June 23 with an extremely popular Summer Kick-Off Party. This event highlighted CLC’s refreshed mission including the new modern look, thanks to a logo designed by Shannon Benya of Turner Construction. Over 300 early-to-mid-career construction professionals enjoyed live music, food and drinks while playing games and winning awesome prizes. The event resulted in dozens of new CLC membership registrations and introduced the council’s “new mission, new look” with flying colors.

LEADERSHIP SERIES GAINS MOMENTUM

The 2017 CLC Leadership Series featured a variety of highly informative programs to develop the professional and interpersonal skills of the next generation of construction-industry leaders. 2017 Leadership Series sponsors included Ashbaugh Beal, Dodge Data, Parker Smith & Feek, Sellen and Waste Management.

The year’s series included a wide range of informative topics:
- Construction Client Panel (April 19) with representatives from Clise, OAC and other major players in the northwest construction market.
- Construction Technology & Innovation (June 6) with Dan Barrett of Sellen Construction examining how technology has advanced in recent years, and the significant impact it’s having on our industry.
- Managing Conflict and Negotiations (July 19) featuring Sydne Jacques, P.E. who brings a comprehensive understanding of, and extensive experience with, construction.
- PM/Superintendent Communication (Sept. 19) with Randy Nemchin of FMI, who works with clients in all construction sectors to improve company, team and individual performance.
- Leaders Get Involved! (Nov. 7) — Our year-end tradition this year featured Art Daniel of AR Daniel Construction Services and Jake Jacobson of Osborne Construction, both sharing how they better our industry and their companies through industry involvement.

THOSE EVER-POPULAR CLC SOCIALS

Fellow CLC members hit the green for a very popular May social, combining local craft beers with an indoor nine-hole mini-golf course at Pioneer Square’s Flatstick Pub. This event sold out within two days of registration. Our thanks to GLY for sponsoring this awesome event!

REEL SEATTLE HAPPY HOUR

In August, CLC partnered with Real Estate Emerging Leaders (REEL) for a first-of-its-kind event, gathering Puget Sound’s leading commercial real-estate and construction groups at one venue. Everyone enjoyed networking at this event which took place on Sellen Construction’s rooftop deck in downtown Seattle. Event proceeds went to Urban ArtWorks, a local non-profit that empowers young people to restore communities through public art.
CLC supports Treehouse

CLC volunteers supported Seattle’s Treehouse organization again this year as they built their holiday toy display. Treehouse’s “Wearhouse” is a unique store where foster children shop for free for new and gently used clothing and other essentials, including toys, during the holidays. Two volunteer sessions in December gave a big group of CLCers an opportunity to give back to those in need. This space is near and dear to the CLC community because Treehouse’s Wearhouse received a $100K renovation in 2016, thanks to AGC of Washington and CLC. Special thanks to committee members Sarah Cox and Shannon Benya who successfully led the group in creating this bright and modern retail space for foster kids.

TACOMA RAINIERS BASEBALL NIGHT

On August 30, CLC members headed south to Cheney Stadium where they enjoyed a night of Tacoma Rainiers baseball in the comfort of a luxury suite. With a goal to include other districts, CLC enjoys stepping outside of Seattle to interact with all of our CLC members who live and work around different areas of our chapter.

AGC’s CLC Steering Committee takes off

A great group of CLC committee members represented AGC of Washington at the 2017 CLC Convention in Los Angeles. This program hosted by AGC of America and a local Los Angeles CLC chapter provided lots of new ideas for CLC to use as they continue to work toward attracting the next generation of construction-industry professionals.

CLC Teams with RT/Seattle for Annual Philanthropy Project

Rebuilding Together Seattle serves low-income homeowners who are elderly, living with a disability, families with children, or veterans in need. They also serve non-profit organizations in need of facility repairs. The CLC Steering Committee partnered with this great organization and selected a deserving Seattle family who received light upgrades on their home and property. With donated labor and materials, CLC’s 2017 Service Day project (photo at top) involved many different scopes, including mechanical, electrical and safety improvements, all managed by CLC’s steering committee and philanthropy leads Shannon Benya and Sarah Cox.

2018 Steering Committee

AGC’s Construction Leadership Council welcomes its new Steering Committee members, below, who, with help from incoming Chair JB Gibson of Sellen, will continue to develop events centered on education, professional development and networking for the coming year. We also extend our sincere appreciation to departing committee members for all the time and effort they have invested toward the Steering Committee and our construction community!

AGC’s CLC Steering Committee:

- JB Gibson (Chair) / Sellen
- Shannon Benya / Turner
- Brett Himes / IMCO
- Josiah Mooi / Skanska
- Melia Preedy / Oles Morrison
- Wes Furste / Absher Construction
- Bryson Dunlap / Miles Resources
- Sarah Babcock / AGC Education Foundation

AGC’s Steering Committee Members:

- Krissy Dreher / McKinstry Co.
- Ashley Praetorius / GLY
- Jeff Christianson / Excel Pacific
- Brad Neudorfer / Howard S. Wright
- Coleman C. Fite / Lease Crutcher Lewis
- Brian Perry / Peterson Sullivan LLP
- Keenan Lazzar / Teknon
- Sarah Babcock / AGC Education Foundation
**ANOTHER WINNING YEAR**

Over 350 AGC Retro members celebrated increased workers’-comp premium refunds this year, with the top third achieving refunds of 50% or more. Members are recognized for both refund performance and low experience-modification rates (EMR) and/or achieving maximum rate decreases of 25% or more.

“It was a banner year in all aspects,” said Lauren Gubbe, Retro Program Director. “We hit a record-breaking $52M in cumulative refunds in one year’s adjustments, added refunds on closed years due to favorable rulings on our appeals, helped a record number of members achieve rate decreases, qualified 23 companies—with most coming from competing plans—added 17 new AGC members, exceeded our contribution to AGC, had record attendance at our recent EMR workshops, purchased Safety Educators, Inc. and welcomed four resource-center managers to our Retro team.”

**RETS HIGHLIGHTS**

KLB Construction hit $2M in cumulative Retro refunds... Ferguson Construction, Mountain States Construction and Poe Construction hit $1M in cumulative refunds... Top EMR awards went to GLY Construction, Andgar Corporation, Nutter Corporation, Exxel Pacific, KLB Construction, Petrochem Insulation and Wayne’s Roofing... Sixty Retro members achieved EMRs of .6 — as low some can go. Twenty-four companies were recognized for achieving rate decreases of 25%, with the largest by

Deeny Construction and Pelco Construction at EMR reductions of 30% and 28%, respectively... Retro Chair Van Hardy was recognized for 25 years of skilled leadership... Retro Program Vice Chair Gary Bennett of Ferguson Construction was congratulated for 25 years of service. Stephen Seger of Foushee and Associates was thanked for his service on the committee and wished well in retirement, and Thomas Willson of Safety Educators was thanked for 23 years of service and wished well in retirement as well.

**LABOR**

**CARPENTERS AMEND RETIREMENT PLAN**

On January 1, the Carpenters Retirement Trust of Western Washington adopted a new method of calculating benefits, beginning with hours worked. Under this new method, benefits earned under the Carpenters’ retirement plan will be closely tied to investment return. These plan changes were made with the foresight of the union and employer trustees serving on the Carpenters Retirement Trust of Western Washington. They see this as the future of defined-benefit plans and critical to the long-term sustainability of such plans.

**LABOR DEPARTMENT CALLS SPECIAL MEETING**

AGC’s Labor Committee called a special meeting of all negotiating teams in preparation for 2018 contract negotiations. With a strong economy and heavy workloads, the Labor Committee wanted to ensure that everyone is on the same page when it meets with labor partners in June. The group discussed all five crafts, including a labor update from John Payne of Davis Grimm Payne & Marra. The program reviewed mandatory, permissive and illegal subjects of bargaining while also diving into negotiation techniques and basic labor law.

**PENSION STRATEGIES FOR THE FUTURE**

In October, AGC’s Labor Committee offered a high-level educational session to its union partners and contractor members regarding new sustainable pension options like the one adopted by the Carpenters union. Kelly Coffing and Lad Preppernau, consulting actuaries at Milliman, dove deep into the drawbacks of traditional pensions and highlighted new pension strategies as well. Over the past decade, the multi-employer community has experienced, first hand, the difficulties of managing pension plans in a volatile market: contribution increases, future benefit decreases and, in the worst cases, retiree-benefit declines or plan failure. The session provided a path forward that’s intended to keep past promises while providing a secure and sustainable retirement future.

**PAID SICK LEAVE COMING TO WASHINGTON**

Initiative I-1433 created new sick-leave requirements that take effect Jan. 1, 2018. AGC’s Labor Department fought hard to wave its requirements just as they did for Seattle and Tacoma but, without a CBA waiver provision within the rule, L&I’s hands were tied. The Labor Committee continues to seek a solution that works in a multi-employer industry.
CONSTRUCTION EXCELLENCE AWARDS

★ GRAND AWARD
PCL Construction Services
Delta Airlines Seattle Sky Club

CATEGORY AWARDS

TENANT IMPROVEMENT UNDER $5M
W.G. Clark Construction
Skyway Building/The Nature Conservancy

TENANT IMPROVEMENT OVER $5M (TIE)
W.G. Clark Construction
Wings Over Washington Flying Ride
Washington Patriot Construction
777x Systems Integration Labs

PRIVATE BUILDING UNDER $5M
Lydig Construction, Inc.
Washington Hall Modernization Phase III & IV

PRIVATE BUILDING $5M-20M
TRICO Companies, Inc.
Crane Aerospace & Electronics Fuel-Flow Transmitter Test Facility

PRIVATE BUILDING $20M-50M
PCL Construction Services, Inc.
Delta Seattle Sky Club

PRIVATE BUILDING $50M-$100M
Exel Pacific, Inc.
Venn at Main

PUBLIC BUILDING UNDER $5M
Lydig Construction
Bellevue City Hall Parking Garage

PUBLIC BUILDING $5M-$20M
Walsh Construction Company
Abbey Lincoln Court

PUBLIC BUILDING $20M-$50M
BNBuilders
Denny Hall at the University of Washington

HEAVY/INDUSTRIAL, $5M-$20M
Pacific Pile & Marine
Mukilteo Ferry Terminal Tank Farm Demolition & Dredging

HIGHWAY/TRANSPORTATION UNDER $5M
Granite Construction Company
SR-121 Blooms Ditch - Fish-BARRIER Removal

HIGHWAY/TRANSPORTATION $5M-$15M
PCL Construction Services
Angle Lake Station

HIGHWAY/TRANSPORTATION $15M-$50M
Guy F. Atkinson Construction
SR-167 Puyallup River Bridge Replacement

SAFETY EXCELLENCE AWARDS

★ GRAND AWARD
Centennial Contractors Enterprises, Inc.

CATEGORY AWARDS

CONSTRUCTION MANAGER UNDER 100,000 HOURS
Centennial Contractors Enterprises

CONSTRUCTION MANAGER OVER 100,000 HOURS
Swinerton Builders

SPECIALTY CONTRACTOR UNDER 500,000 HOURS
Andgar Corporation

SPECIALTY CONTRACTOR 500,000 to 1,000,000 HOURS
University Mechanical

SPECIALTY CONTRACTOR OVER 1,000,000 HOURS
MacDonald-Miller Facility Solutions

GENERAL CONTRACTOR UNDER 100,000 HOURS
Washington Patriot Construction, LLC

GENERAL CONTRACTOR 100,000 to 250,000 HOURS
Charter Construction, Inc.

GENERAL CONTRACTOR 250,000 to 450,000 HOURS
Exel Pacific, Inc.

GENERAL CONTRACTOR OVER 450,000 HOURS
Turner Construction Company

CIVIL CONTRACTOR UNDER 100,000 HOURS (TIE)
Nova Group, Inc.

CIVIL CONTRACTOR OVER 100,000 HOURS
Guy F. Atkinson Construction

INDIVIDUAL AWARDS

PROJECT MANAGER OF THE YEAR
Jim Zusu
Guy F. Atkinson Construction

SUPERINTENDENT OF THE YEAR
Steve Garrett
Turner Construction

BRIAN SALZGIVER SAFETY PROFESSIONAL OF THE YEAR
Scott Kubiszewski
Swinerton Builders

AGC/MOSS ADAMS COMMUNITY-SERVICE AWARD
Absher Construction Company

INNOVATION AWARD
Kiewit/Manson/General Joint Venture

AGC’S BUILD WASHINGTON AWARDS ARE BROUGHT TO YOU BY

MOSSADAMS
1 - PCL Construction Services  
Delta Airlines Sky Club - SeaTac Airport

2 - ExcelPacific  
Venn at Main

3 - BNBuilders  
Denny Hall - University of Washington

4 - TRICO Companies  
Crane Aerospace Fuel-Flow Test Facility

5 - Walsh Construction  
Abbey Lincoln Court

6 - W. G. Clark Construction  
Wings Over Washington Flying Ride

7 - Washington Patriot Construction  
777x Systems-Integration Labs

8 - Lydig Construction  
Washington Hall Modernization

9 - W. G. Clark Construction  
Skyway Building/Nature Conservancy

10 - Guy F. Atkinson Construction  
SR-167 Puyallup River Bridge Replacement

11 - Pacific Pile & Marine  
Mukilteo Ferry Terminal Phase 1

12 - PCL Construction  
Angle Lake Station

13 - Granite Construction Company  
SR-121 Blooms Ditch Fish-Barrier Removal
Dear friends:

Guided by our strategic plan, the AGC Education Foundation works with our engaged partners and dedicated staff members to create programs that promote and advance the industry. Below are some milestones accomplished through 2017.

Continuing-Education Highlights

• New design/build workshop: Our first design/build workshop launched this year to a sold-out audience of more than 70 attendees. The workshop is led by industry experts and provides an opportunity to gain insight into the design/build process from start to finish.

• Leadership education at every level: The sixth-consecutive Construction Leadership Series was sold out, followed by an expansion of the newly designed Foreman Training Program, this year including heavy/highway construction.

Workforce-Development Highlights

• Partnerships to heighten impact: A partnership between school districts, local construction companies and other key stakeholders was established to create an after-school program that introduces students to operating careers in heavy/highway construction. These collaborations will broaden heavy/highway construction outreach to effectively support the future of the construction workforce.

• Enhanced outreach to increase leadership: Inspired by partnerships with industry leaders and academic experts, a summer program was implemented to effectively educate and support students interested in pursuing careers in construction. This program will serve diverse audiences to increase participation and expand pathways into the built environment.

Grants and Scholarship Highlights

• Grants: Our education grants funded 18 schools and construction-related programs.

• Scholarships: We awarded more than $78,000 to 21 well-deserving students pursuing construction-related degrees at the university level. Scholarships ranged from $2,000 to $7,000 for the 2017-2018 school year.

Fund-Management and Constituent Highlights

• Endowment Fund: Our endowment reached $4,552,426 as of December 31, 2017 with three new established endowments. Two of these endowments—the Gene J. Colin Outstanding Educator Memorial Endowment and the Robert Landau Memorial Endowment—support programs to expand the Foundation's workforce-development and outreach programs. The recently established endowment, the Becky Wallace Scholarship for Women in Construction Management or Civil Engineering, will provide a scholarship for a woman studying at Washington State University.

• Annual Fund: We met our annual-fund goal and had another successful Day of Giving on March 1 for former scholarship recipients.

It is our privilege to serve the AGC membership by continuing to fulfill our mission to promote and develop construction careers. Together with our officers, Board of Trustees and other industry partners, we will continue to broaden our programs and outreach efforts. We wish you a prosperous 2018, and look forward to working with you throughout the year.

Rick Workman
Managing Principal, Adatto Construction
President, AGC Education Foundation

Diane Kocer
Executive Director, AGC Education Foundation
Thank you to all of our donors for participating in the 2016-2017 Annual Fund. Your generosity supports the programs of the AGC Education Foundation.

The following corporate and individual donors have provided a gift between July 1, 2016 and June 30, 2017.

CORPORATE CHAMPIONS ($10,000+)
Byron & Alice Lockwood Foundation
Gray Lumber Company

CORPORATE VISIONARIES ($5,000-9,999)
Lakeside Industries

CORPORATE PATRONS ($2,500-4,999)
Abbott Construction, Inc.
Ashbaugh Beal
Construction Center of Excellence
GLY Construction*
Moss Adams LLP
Northwest American Institute of Architects
Poppoff, Inc.

CORPORATE FOUNDERS ($1,000-2,499)
Absher Construction Company
Advisory Services and Investments
CalPortland
Central Paving
Ferguson Construction, Inc.
Frederick Stearns Foundation
Kibble & Prentice
Kocer Consulting + Engineering
Lease Crutcher Lewis WA
MidMountain Contractors, Inc.
Parker, Smith & Feek, Inc.
Propel Insurance*
Sellen Community Foundation*
Tucci & Sons, Inc.
Washington Patriot Construction

CORPORATE PARTNERS ($500-999)
Garlock Consulting Construction Management
Mountain Medic CPR
Turner Construction Company*

CORPORATE SUPPORTERS ($1-$499)
Addison Construction Supply
Ashbaugh Beal
in memory of Gene Colin
Atlas Supply, Inc.
Integrity Safety Services
JBL Construction Consultants
Oles Morrison Rinker & Baker

INDIVIDUAL CHAMPIONS ($10,000+)
Anonymous

INDIVIDUAL VISIONARIES ($5,000-9,999)
Bob and Melissa Barrett
Allan and Inger Osberg

INDIVIDUAL PATRONS ($2,500-4,999)
Charles Blodgett
Gene Colin
Dennis and Priscilla Dickert
Bob and Betty Landau

INDIVIDUAL FOUNDERS ($1,000-2,499)
Fred Burnstead
Elaine Ervin
Liz Evans and Chuck Mather
Jeff and Jana Fossbee
Peter and Pat Haug
Lee and Anne Kilcup
Dale King
Darron Pease
Mike and Gaynelle Poppoff
in memory of Gene Colin
John Schaufelberger

*Gift received after June 30, 2017

INDIVIDUAL PARTNERS ($500-999)
William Bender
Jim and Barbee Crutcher
Terry Deeny
Molly Goudy
Craig Klinkham
Marcus Mann*
Bob and Julia Marconi
Gregory Mettler
Stephan and Wendy Seffik

INDIVIDUAL SUPPORTERS ($1-$499)
Anonymous (3)
Kelly Barber
Steve Barger
Daniel Barrett
David Carne
Jeffrey Christianson
Andrew Donaldson
Frieda Elliot
Bryan Eppler
Armando Espinosa
Ryan Garris
John "B" Gibson
Brad and Dina Hayes
Gale Hill
Mike and Jen Holm*
Dan and Diane Kocer
Andrew Ledbetter
Matt Lessard
Noah Martin
Brian Merris
Libby Metz
Nancy Munro*
Bradley Neudorfer
Thomas "Mick" Newell
Jason Poeschel
Doug Peterson
David Scalzo
Penny Schmitt
Kindra Scobba
Kathryn Trimpe
George Ward
Allison Webley
Connie Welker and Wendy Irvin
in memory of Gene Colin*
Alex Whitney
Sean Woerman*
Adrienne Woods
Rick Workman
Frank and Susan Young
Steve and Wendy Sefcik
Len Tonjes
Cynthia Tran
Jerry VanderWood*
George Ward
Allison Webley
Alex Whitney
Sean Woerman
Adrienne Woods
Rick Workman
Frank and Susan Young

Information about online giving is available at www.constructionfoundation.org/giveback.

The Endowment Fund offers donors the opportunity to create a named endowment and to designate its purpose.

The following endowments were established by December 1, 2017.

PIONEER ($500,000+)
Chester & Elizabeth Johnson Memorial Scholarship

VISIONARY ($100,000+)
Donald and Clarice Bocek Scholarship
Employees of Northwest Cascade
Mr. & Mrs. Allan F. Osberg Scholarship
Robert L. & Betty L. Landau Scholarship
Sellen Construction Company Endowment

PATRON ($50,000+)
Bob Barrett & Family Endowment
Byron W. & Alice L. Lockwood Foundation Endowment
Dennis & Priscilla Dickert Endowment
Donald L. Clark Memorial Endowment
Employees of Ferguson Construction Endowment
Employees of GLY Construction Endowment
Employees of J.R. Abbott Construction Training & Education Fund
Howard S. Lease Memorial Fund
Hugh S. Ferguson Endowment
Larry Johnson/Prime Construction Endowment Fund
Mr. A.E. DeAley Memorial Scholarship
Matthew and Suzanne Lessard Scholarship
Nuprecon, Inc. Endowment
Robert B. McEachern Memorial Fund
Robert Landau Memorial Endowment
William & Jean Scott Building Construction Fund

FOUNDER ($25,000+)
Absher Construction Company Endowment
AGC of Washington Endowment
Betcher Family Foundation Endowment Fund
Egge-Koon Endowment Fund
Employees of Foushee & Associates Construction Training & Education Fund
Ferguson Construction’s Gene Colin Outstanding Educator Memorial Endowment
Frank and Susan Young Endowment
Gene Colin Two-Year College Scholarship Fund
James P. Crutcher Endowment
Joe Arrants Memorial Scholarship Endowment
Moss Adams LLP Endowment
MulvannyG2 Memorial Endowment in memory of Patricia Chikamoto Lee
Pease Construction Endowment
Robert W. Austin Memorial Endowment
UMC Charitable Foundation Endowment
WELCOME > NEW MEMBERS IN 2017

GENERAL CONTRACTORS
Apex Steel, Inc.
B Bissell General Contractors LLC
Blue Marine, LLC
Corti Construction, Inc.
East Link Constructors
James W. Fowler Company
JMG Constructors, LLC
Kraft Equipment LLC
Kraemer North America
Myers and Sons Construction, LP
Omega Riggers & Erectors Inc.
Sage Management Group Inc.
Schuchart Corporation
Shimmick/Parsons JV
Subsurface Construction

SPECIALTY CONTRACTORS
Atrium Shade Company LLC
Hayward Baker Inc.
Herzog Industries, LLC
Kane Remediation Technologies Inc.
Leavitt Cranes USA
Matvei Foundation Repair
Perimeter Security Group, LLC
Scott Coatings, LLC
Signs Now Washington
Traffic Management, Inc.

ASSOCIATES
1st Security Bank
Ahern Rentals
AHT Insurance
BuildingPoint Pacific
Davis Wright Tremaine
Dorsey & Whitney LLP
DTG Enterprises, Inc.
Emerald City Fence Rentals
Glesby Marks Ltd.
Innovative Vacuum Services
JLM Strategic Talent Partners
KPF Consulting Engineers
Leavitt Machinery
MBD Staffing
MGS Pasco, Inc.
National Safety, Inc.
Payne West
Peoples Bank
Power-Glass Inc.
RAP Consulting, LLC
RedTeam Software
Sologic, LLC
Viewpoint Construction Software

THANK YOU > 2017 SPONSORS AND ADVERTISERS

Aaberg’s Tool & Equipment
Absher Construction Company
Ahlers & Cressman
American Rock Products
Ash Grove Cement
Ashbaugh Beal
Baker Corporation
Barnhart Crane and Rigging
Barnton Porter & Company
Blythe Plumbing & Heating
C.H.I. Companies
CalPortland
Central Premix
Chmelik Sitkin & David
Clifton Larson Allen
Colonial Lawn & Garden
Concord Construction
Concrete Restoration
Conover Insurance
Cowden Gravel & Ready Mix
Daily Journal of Commerce
Dawson Construction
Dodge Data & Analytics
F.S. & GS. Services
Floform Countertops
Gene Colin & Susan Janus
Global Safety & Equipment
GLY Construction
Goodfellow Brothers
Gordon & Rees
Granite Construction Company
Gray Lumber Company
Guy F. Atkinson
Harbor Pacific Contractors
Hensel Phelps
HUB International Northwest
IMCO General Construction
Incentives By Design
Integrity Safety Service
Interstate Saw & Drilling
JEI Masonry
Kibble & Prentice
Lakeside Industries
Larson Berg Perkins
Larson Gross
Ken Leingang Excavating
Lennon Crane & Equipment Company
Leslie Campbell Roofing
Liberty Mutual Surety
Magnum Crane Services
Matia Contractors
Matvei Foundation Repair
McGraw Hill
Miles Resources
Miles Sand & Gravel
Mills Electric
Moss Adams
Mountain States Construction
MSI Construction
MultiCare Occupational Medicine
NC Machinery
NECA - Puget Sound Chapter
Ness & Campbell Crane
Northwest Cascade
Northwest Occupational Training
NVL Labs
NW Metals & Salvage
Oldcastle Precast
Oles Morrison Rinker & Baker
Omega Morgan
Osborne Construction Company
Pape Machinery
Parker, Smith & Feek
Payne West
Peoples Bank
Peterson Sullivan
Phicare Health Services
Pierce Cty. Utility Coordination Council
Pipkin Construction
PlanGrid
Popoff, Inc.
Prime Electric
The PPI Group
Propel Insurance
Safety Educators
SERVPRO of Central Seattle
Star Rentals
Stoneway Concrete
Teknon Corporation
Tiger Construction
TransWest
Travelers
Tri-Ply Construction
Triad Machinery
Tunista Construction
UNiMARK Construction Group
Valley Steel
VECA Electric & Technologies
Wagner Roofing
Walsh Group
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Waste Management
Wayne’s Roofing
Western Forest Products
Western Materials
Western Pacific Crane & Equipment
Western Refinery Services
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Curt Gimmestad, Absher Construction Company  •  Jake Jacobson, Osborne Construction Company  •  Dawn Stephens, Charter Construction

Nancy Munro, MidMountain Contractors, Inc.  •  Jim Rowley, Howard S. Wright  •  Ross Pouley, AECOM

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**INTEGRITY** — DEMONSTRATED BY ETHICAL, HONEST AND CREDIBLE BEHAVIOR

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