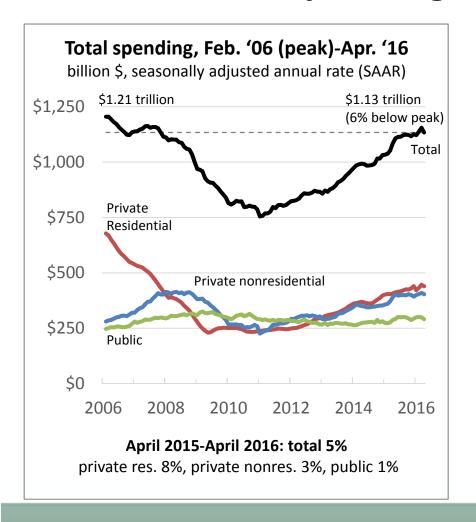


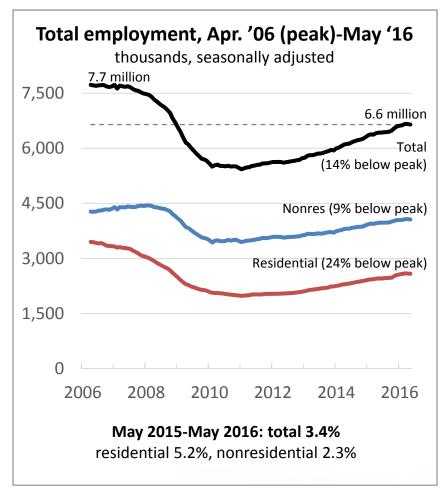
Quality People. Quality Projects. July 5, 2016

Ken Simonson

Chief Economist, AGC of America
simonsonk@agc.org

## Construction spending & employment, 2006-16







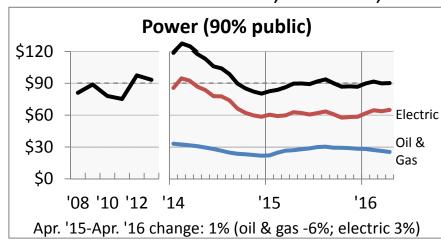
## Nonresidential segments: 2015 actual, 2016-17 forecast

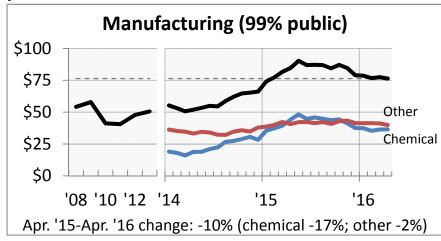
|  | <u>2015 vs.</u><br><u>2014</u> | <u>JanMay</u> '16 vs. '15 | <u>2016</u> | <u>2017</u> |
|--|--------------------------------|---------------------------|-------------|-------------|
| Nonresidential total (public+private)  | <u>7</u> %                     | <u>7%</u>                 | <u>2-7%</u> | <u>2-6%</u> |
| Power (incl. oil & gas field structures, pipelines)  | -16                            | 7                         | 6-10        | 5-10        |
| Highway and street   | 6                              | 7                         | 4-6         | 2-5         |
| Educational  | 5                              | 9                         | 3-6         | 2-5         |
| Manufacturing  | 33                             | -1                        | -10 to 0    | <0          |
| Commercial (retail, warehouse, farm)   | 6                              | 11                        | 0-5         | 0-5         |
| Office   | 18                             | 21                        | 10-15       | 5-10        |
| Transportation   | 8                              | 0                         | 0-5         | 0-5         |
| Health care  | 5                              | 4                         | 3-8         | 3-8         |
| Sewage and waste disposal  | 5                              | 2                         |             |             |
| Lodging  | 30                             | 27                        | 5-15        | <0          |
| Otheramusement; communication; religious; public safety; conservation; water: 11% of total | 9                              | 3                         |             |             |

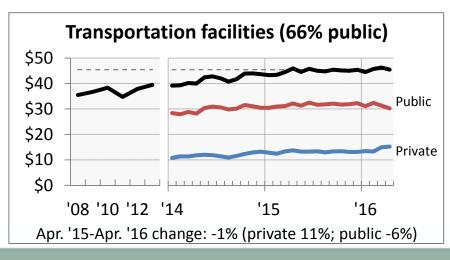


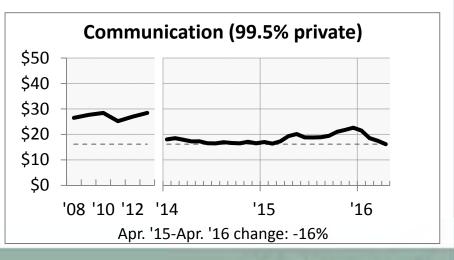
### Construction spending: industrial, heavy

annual total, 2008-13; monthly, SAAR, 1/14-4/16; billion \$











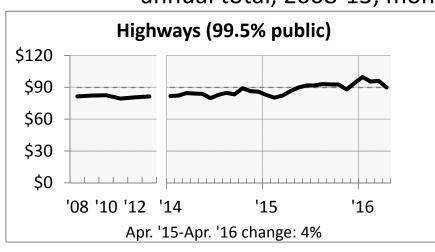
# Key points: power, mfg., transportation

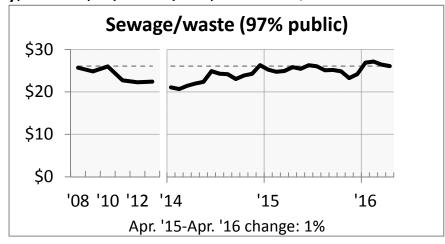
- Solar, wind power are growing again; expect more gas-fired plants, natural gas pipelines into '18
- Mfg growth led by chemicals (petrochemical plants, ethane crackers, LNG) and transportation equipment (cars, trucks, jets, railcars, barges); but few new starts; cuts in plants tied to farming, mining, exports
- Private (mainly rail) investment in transportation will decline; small gains for public airports, ports, transit

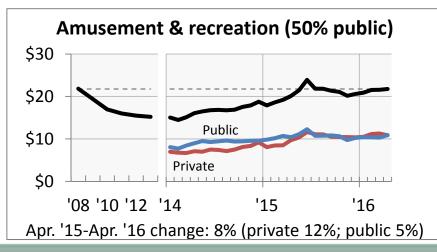


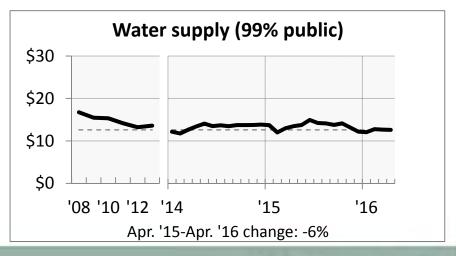
## **Construction spending: public works**

annual total, 2008-13; monthly, SAAR, 1/14-4/16; billion \$











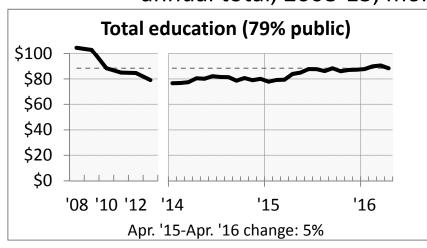
# Key points: roads, recreation, sewer/water

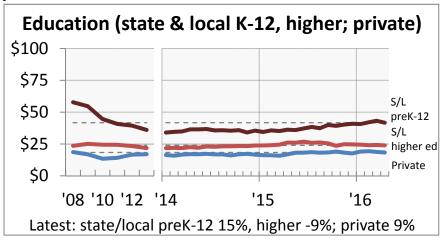
- Highway funds benefit from more travel, hence fuel purchases; gradual pick-up in state funding & P3s
- Amusement & recreation spending is very "lumpy"—
   a few big stadiums at irregular intervals; but funding
   for local, state, federal parks keeps eroding
- Eastern & Midwestern cities under orders to make long-term upgrades to sewer systems that should boost spending; water utilities hurt by drought, conservation but may get money for lead abatement

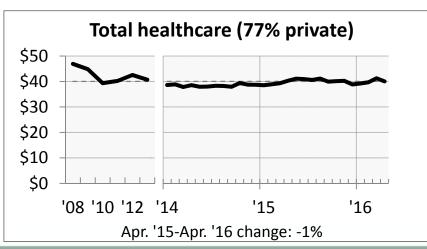


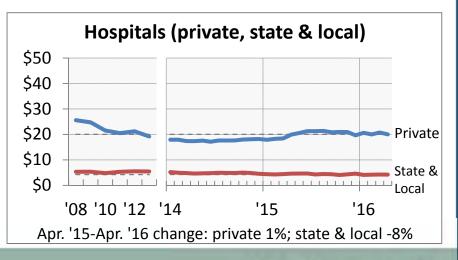
### Construction spending: institutional (private + state/local)

annual total, 2008-13; monthly, SAAR, 1/14-4/16; billion \$











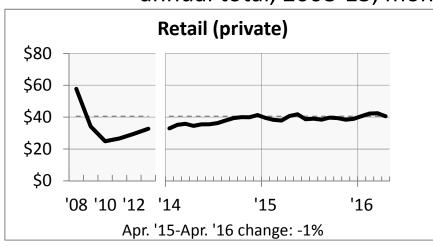
# **Key points: education & health care**

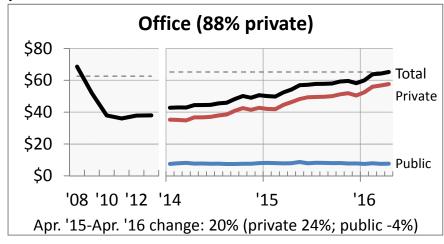
- Higher-ed enrollment is shrinking, so colleges need fewer dorms & classrooms; apts. (MF) replacing dorms (ed.)
- PreK-12 enrollment is flat; more children staying in cities and filling underused or charter schools, so construction no longer matches population growth
- Hospitals face more competition from standalone urgent care, outpatient surgery, clinics in stores; more investment in small facilities, short stays

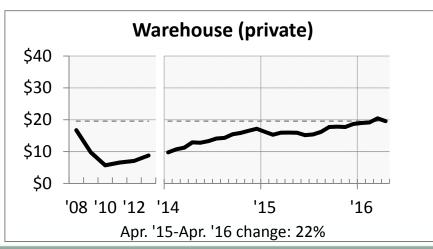


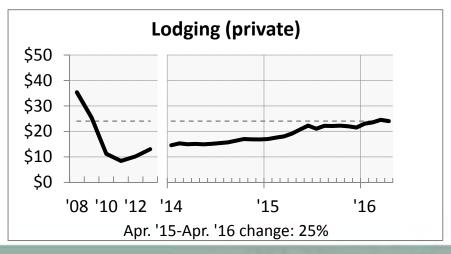
## Construction spending: developer-financed

annual total, 2008-13; monthly, SAAR, 1/14-4/16; billion \$











# Key points: retail, warehouse, office, hotel

- Retail now tied to mixed-use buildings & renovations, not standalone stores or shopping centers; consumer pivot to online buying will continue
- Warehouse market still benefiting from e-commerce;
   may heat up if Panama Canal leads to distribution shifts
- Employment sets records each month but office space per employee keeps shrinking; growth mainly in cities & renovations, not suburban office parks
- Hotel construction likely to drop as revenue per available room declines

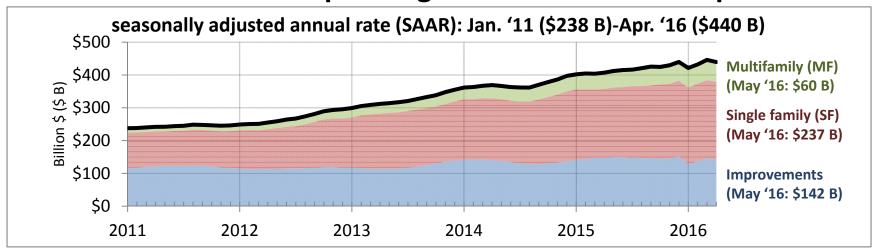


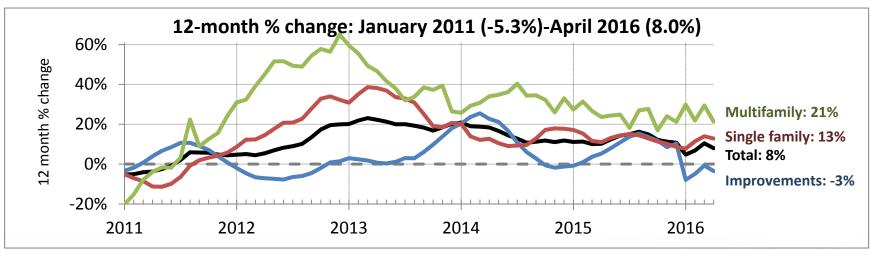
# Major locations for data centers





#### Private residential spending: MF continues to outpace SF





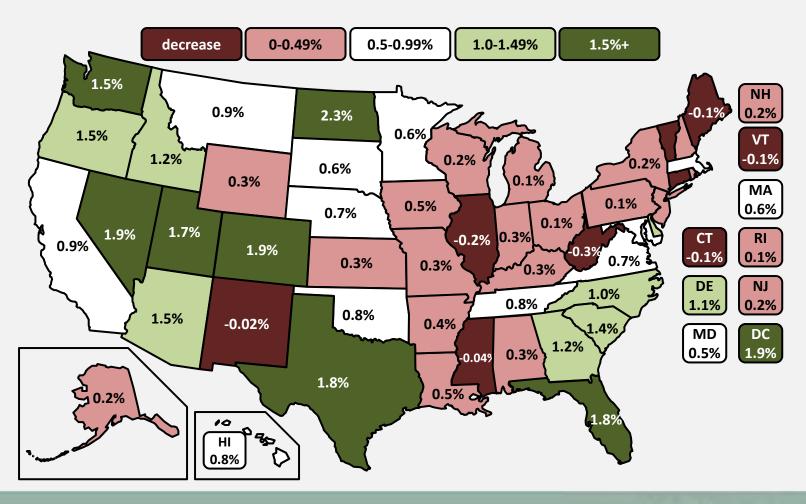


# 2016 residential spending forecast: 5-9%

- SF: 6-9%; ongoing job gains add to demand; student debt, fears of lock-in, limited supply will cap growth
- MF: 8-12%; growth is slowing but should last through
   2017
  - low vacancies, high rent growth encourage investors
  - millennials show continued preference for cities
  - nearly all MF construction is rental, not condo
- Improvements: 0-10%; Census data is not reliable and shows only a loose relationship to SF spending



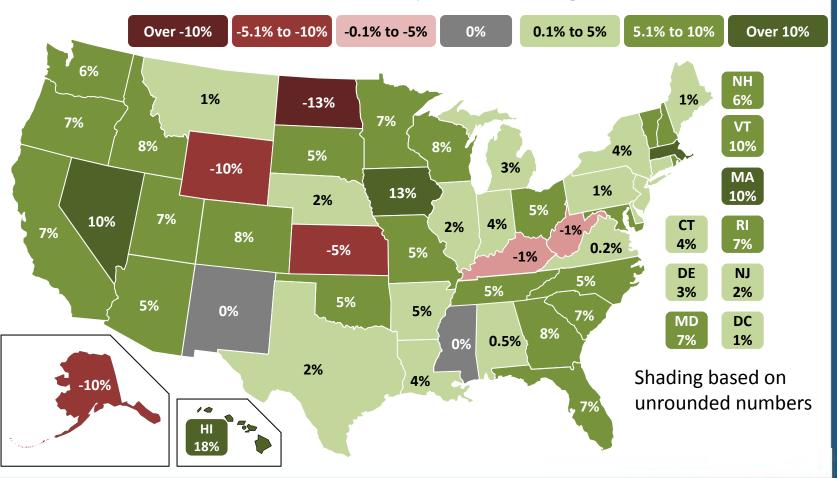
### Population change by state, July 2014-July 2015 (U.S.: 0.79%)





#### State construction employment change (U.S.: 3.9%)

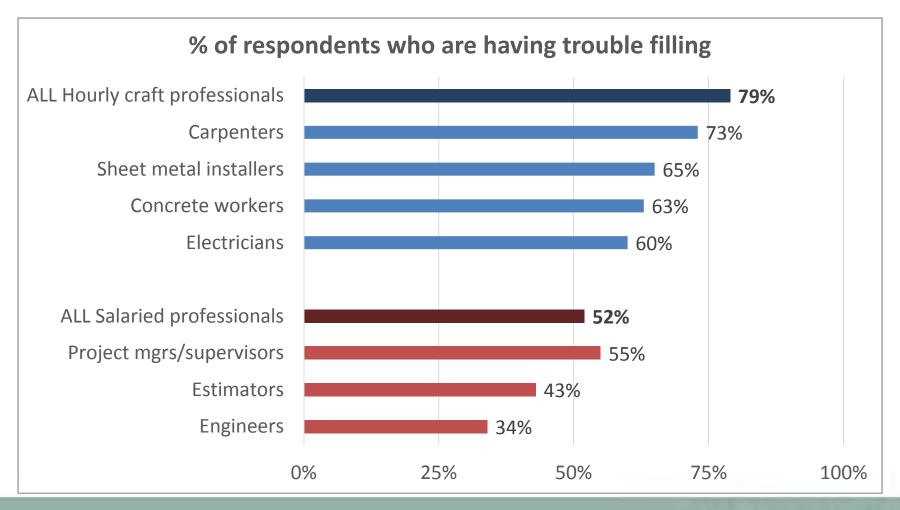
4/15 to 4/16: **42** states + DC up, **2** unchanged, **6** down





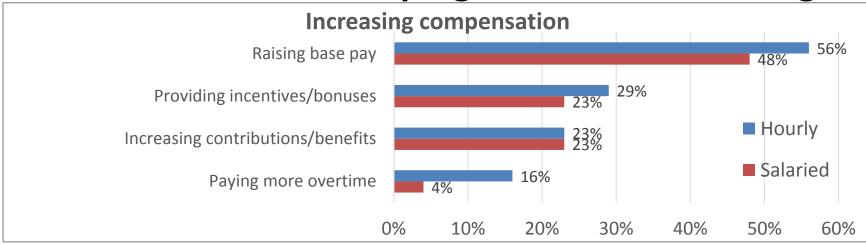
# Metro construction employment change 4/15 to 4/16: 235 metros up, 56 unchanged, 67 down Over -10% -5.1% to -10% -0.1% to -5% 0.1% to 5% 5.1% to 10% Over 10%

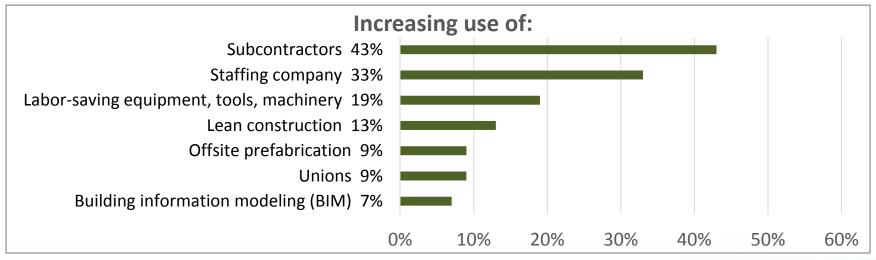
# Hardest positions to fill





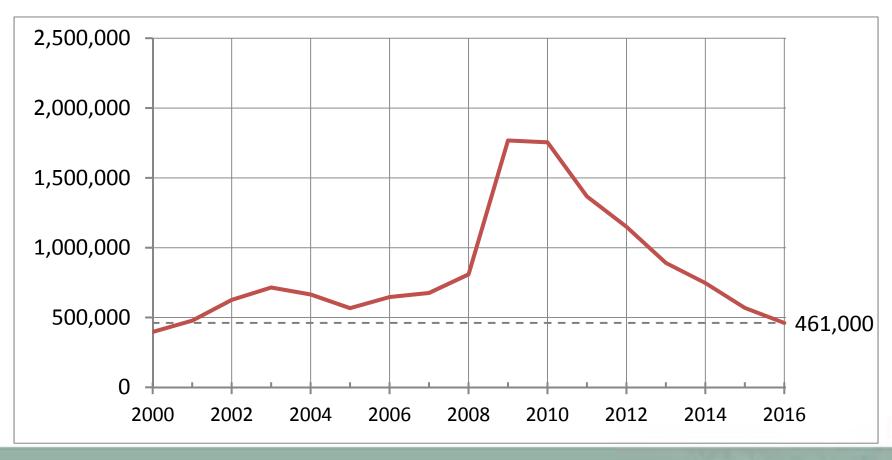
## How contractors are coping with worker shortages





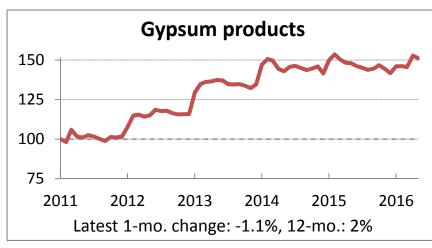


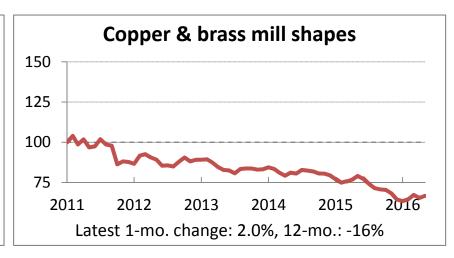
# Unemployed construction workers, May 2000-May 2016 (not seasonally adjusted)

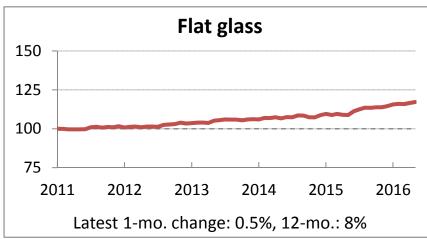


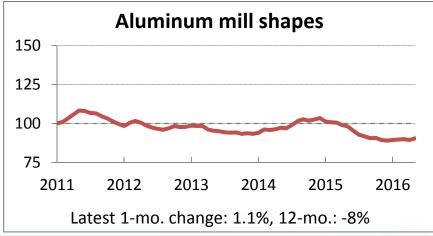


#### Producer price indexes for key inputs, 1/11-5/16 (Jan. 2011=100)



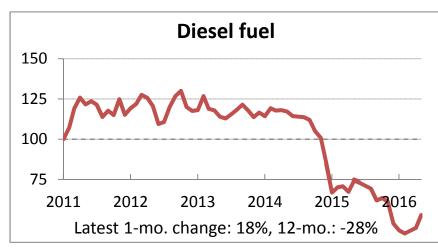


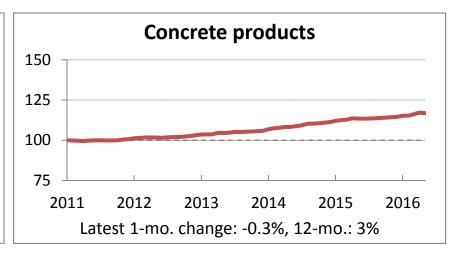


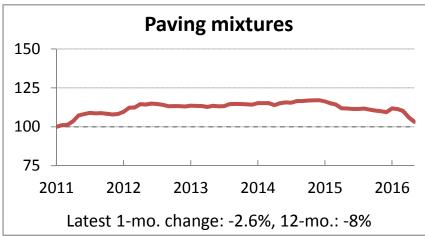


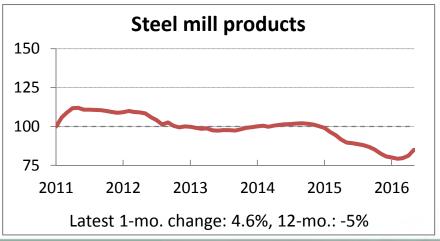


#### Producer price indexes for key inputs, 1/11-5/16 (Jan. 2011=100)











# **Summary for 2015, 2016-17 forecast**

|    |                                  | 2015<br>actual | 2016<br>yr-to-<br>date | <u>forecast</u><br>2016 2017 |
|----|----------------------------------|----------------|------------------------|------------------------------|
| To | otal spending                    | 11%            | 8%                     | 3-8% 2-7%                    |
|    | Private – residential            | 17%            | 10%                    | 4-10% 3-8%                   |
|    | <ul><li>nonresidential</li></ul> | 8%             | 9%                     | 3-8% 2-7%                    |
|    | Public                           | 5%             | 4%                     | 1-5% 1-5%                    |
| Go | oods & serv. inputs PPI          | -2%            | -2%                    | 0-2% 0-2%                    |
| Er | nployment cost index             | 2.2%           | 2.3%                   | 3-4% 3-4.5%                  |



#### **AGC** economic resources

(email simonsonk@agc.org)

- The Data DIGest: weekly 1-page email (subscribe at <a href="http://store.agc.org">http://store.agc.org</a>)
- monthly press releases: spending; PPI; national, state, metro employment
- state and metro data, fact sheets:
   www.agc.org/learn/construction-data



Seasonally adjusted nonfarm payroll job losses in September totaled 263,000, barely half the average of the last 12 months, the Bureau of Labor Statistics (BLS) reported on Friday. (Seasonal adjustment takes into account mormal monthly variations in weather and numbers of work days.) But construction, pairicularly monesidential, continued to hemorrhage jobs. Construction for 15% of its September 2008 jobs in the last 12 months, compared to 4% for the entire nonfarm economy. September losses tealed 51,000 in nonevidential building, specialty trade, and heavy and civil engineering construction combined nearly the monthly average loss of 54,000 were the past 12 months. Residential building and specialty trade contractors shed a combined 13,000 jobs in September, barely a bird as many as the monthly vaverage over the 12-month specialty passive sign was thus architectural and engineering service employment, a harbinger of future demand for construction, rose for the first time in 15 months, albeit by only 500 jobs (0.04%). Average hourly carnings in construction numbled 16-cents to 82.24 for September, bringing the 12-month change to 36 cents or 1.6%, compared to 2.5% for all private-sector predaction or nossupervisory employees. The overall unemployment rate climbed to 9.5% in September, not seasonally adjusted from 6.0% a year earlier. The unemployment rate in construction, 17.1%, not seasonally adjusted, again topped every other industry and was up from 9.9% a year earlier.

For the eighth month in a row, all 372 metro areas had higher unemployment rates in August than a row aratine. BLS reported on Wednesday. (Seasonally adjusted industry and metro unemployment rates are not available.) of the 369 areas reporting nonfarm payroll employment, 356 had year-to-year bases, 11 had gains and two were unchanged. The largest percentage gains were in Sandusky, Ohio, 27%; Hot Springs, Arkanssay, 26%; Kennewick-Pasco-Richland, Washington, 2.5%; Ioneston, Arik, 19% and McAllen-Edinburg-Mission, Texas, 1.5%; If suratined, these gains can lead to more demand for construction. AGC compiled a 1st of 337 areas, including divisions and subdivisions of the 34 largest metros, for which BLS provided construction employmen figures (combined with mining and logging in metros where employmen in these industries is small). Construction employment piled over the past 12 menths in 324 of these locations, rose in eight and was unchanged in five. The largest 12-month percentage construction employment gains were in Collamba, Indiana, 14% combined; and Baton Rouge (construction with), 3% each. The worst construction plot Josephas, Newdad, -35% (construction only), 28 and The worst construction plot posts were in Reno-Sparks, Newdad, -35% (construction only), 3% each. The worst construction plot Josephas, Newdad, -35% (construction only), 18 and Allancians. Wisconsin, -33% (combined); Tuccon, -31% (construction only).

Construction in Chicago will not get a hoost from the Olympics. The International Olympic Committee today awarded the 2016 Games to Rio.

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